





Pharmacoidea Ltd.

The Company: a biotech SME founded in 2006, Szeged, Hungary

CEO: Tamas Letoha, MD, PhD

Mission: bringing safe and innovative therapeutics against diseases

with unmet medical needs

Team: selected from forward thinking scientists interested to translate basic

science results rapidly into innovative therapeutics, incorporating high

added value by rational drug design and engineering

Expertise: Bioinformatics, Drug Discovery and Delivery, Experimental Cellular

Therapeutics, Functional Food Development



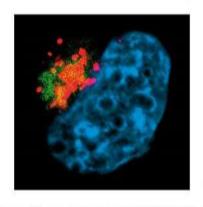


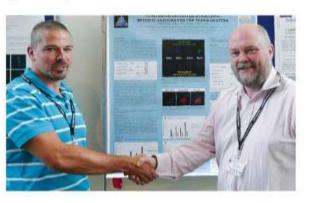
www.pharmacoidea.eu

Novel Drug Delivery Technologies

Intracellular Targeting of Molecules (PCT/IB2007/052787):

- A novel approach for the delivery of membrane impermeable drugs
- New drug target against viral infections
- 2008. June, Cardiff, UK Cellular Delivery of Therapeutic Macromolecules,
 Drug Discovery Today Award
- 2009. September, Montpellier, France 3th Conference of Intracellular Delivery of Therapeutic Molecules: From Bench to Bedside, Award of the French Innovation and Transfer Office
- 2012. Innovative Medicines Innitiative: Pharmacoldea is part of the COMPACT Consortium in the Call of "Drug Delivery"

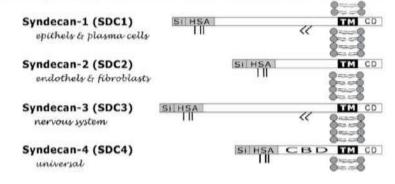




Drug delivery through syndecans

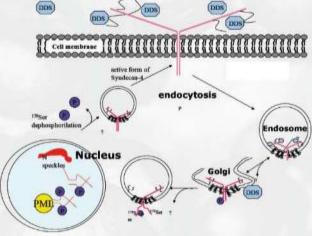
Syndecan (SDC) family of proteoglycans

- Type I transmembrane proteins bearing heparan sulfate side chains chains on their extracellular domains
- Sharing a similar structure: a cytoplasmic domain, a highly conserved single-span transmembrane domain (TM), and a divergent extracellular domain with glycosaminoglycan (GAG) attachment sites for three to five HS or chondroitin sulfate (CS) chains
- Cell-, tissue-, and developmental stage-specific expression pattern: SDC1, 2 and 3 are most abundant in epithelial cells, fibroblasts, and neuronal tissues, respectively, while SDC4 is expressed ubiquitously



Drug delivery through syndecans

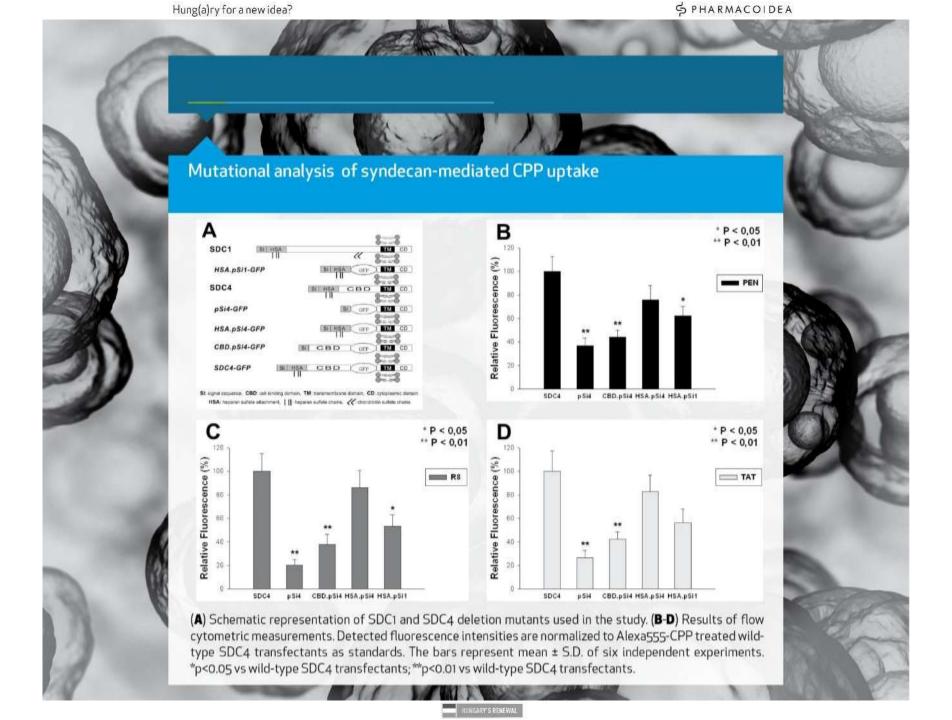
Exploiting HSPG mediated drug delivery for COMPACT



- Development of more rational and specific drug delivery methods or systems
- Development of short peptides, organic molecules to bind to HSPGs and stimulate endocytosis
- Study the retrograde transport
- Discover how delivered drug could be released from the cellular compartments to the cytoplasm.
- Reveal, which mechanism helps the HSPG-drug complex to enter the nucleus
- Figure out to which region of nuclei the HSPG-drug complex is guided



S PHARMACOIDEA Hung(a)ry for a new idea? Drug delivery through syndecans Contribution of syndecans to CPP uptake В A * P < 0.05 * P < 0.05 ** P < 0,01 ** P < 0,01 **€** 300 Relative Fluorescence 250 200 150 100 SDC1 SDC4 K562 SDC1 SDC2 SDC4 K562 SDC2 D K562 C SDC1 SDC2 SDC4 * P < 0,05 ** P < 0,01 TAT SDC1 K562 SDC2 SDC4 K562 cells and transfectants of human SDC1, SDC2 and SDC4 were incubated with the FITC-labeled CPPs (penetratin, R8 and TAT, respectively) at a concentration of 5 µM for 60 min at 37 °C. After 60 min of incubation, cellular uptake was analyzed with flow cytometry or confocal microscopy. (A-C) Flow cytometric analyses of CPP uptake. (D) Confocal microscopic visualization of CPP entry into SDC transfectants. Scale bar = 10 µM.



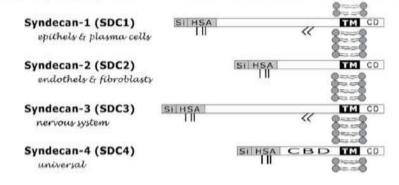
S PHARMACOIDEA Hung(a)ry for a new idea? Drug delivery through syndecans Contribution of syndecans to lipoplex-mediated gene delivery В * P < 0,05 ** P < 0,01 * P < 0,05 ** P < 0,01 Relative Luciferase Activity (%) 700 Relative Fluorescence 600 400 500 300 400 300 200 200 100 100 K562 SDC1 SDC4 K562 SDC1 SDC2 SDC4 SDC2 K562 SDC1 SDC2 SDC4 (A) K562 and SDC clones were transfected with pEGFP using DMRIE-C reagent. Forty-eight-hour post-transfection, the expression of EGFP in K562 cells and SDC transfectants was examined with flow cytometry. A minimum of 10,000 events per sample was analyzed. (B) Internalization of the fluorescently labeled (YOYO-

1) plasmid DNA using DMREI-C into K562 cells and SDC transfectants visualized by confocal laser scanning microscopy.

Drug delivery through syndecans

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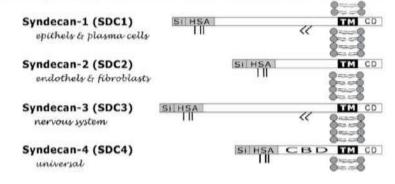
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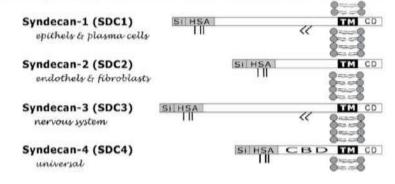
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A Public-Private Partnership to Develop Novel Delivery Systems for Biopharmaceuticals

Prof. Ekkehard Leberer (Sanofi)

Dr. Enrico Mastrobattista (Univ. Utrecht)

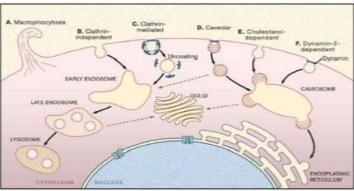
2012.11.01 – 2017.10.31

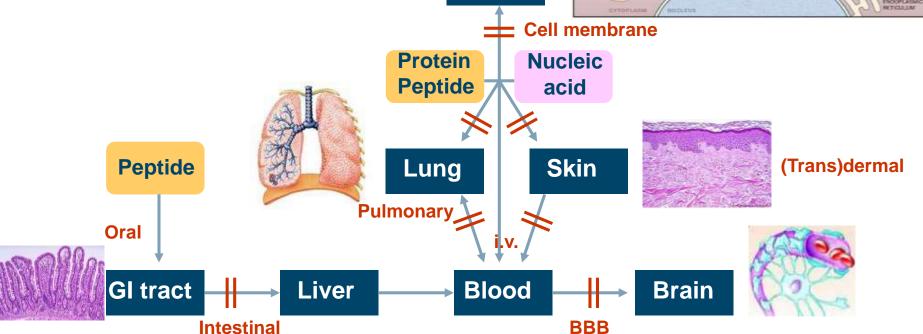
Goals



- Improve understanding of intracellular uptake and trafficking of biologics
- Develop nanocarriers to deliver biologics
 - To and across epithelial/endothelial barriers
 - Intestine; brain (BBB); lung; skin
 - Across cellular membranes into target cells
 - With drug like properties and the potential to move into the clinic

Marsh and Helenius, Cell 124, 729-40



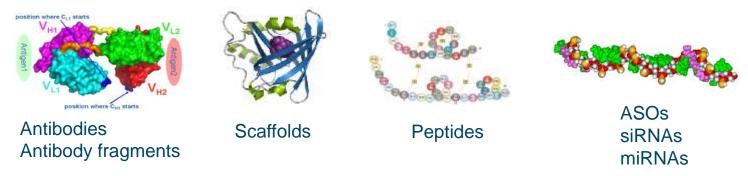


Cell

Scope of modalities



Proteins, peptides, oligonucleotides; size > 1 kDa



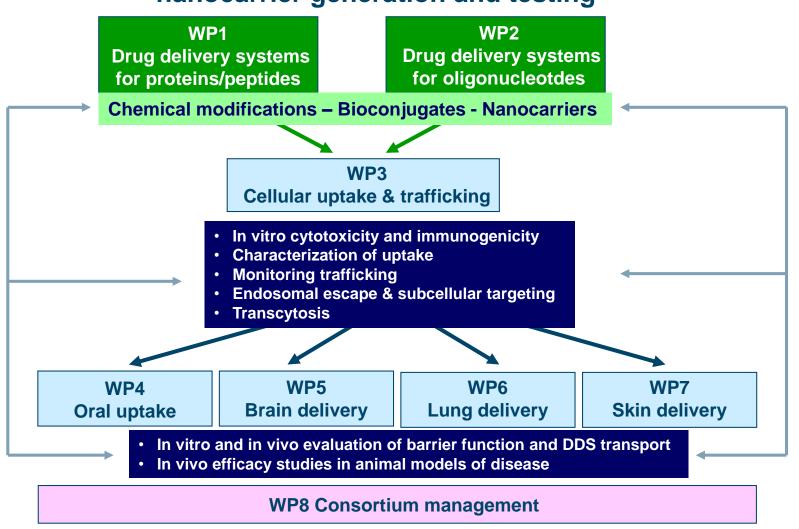
Advantages

- Rational drug design instead of random high-throughput screening
- Opportunity of access "non-druggable" targets, e.g. transcription factors, protein-protein interaction
- Nucleic acid therapeutics
 - Tailored for their target sequences (ASOs, siRNAs, miRNAs)
 - Novel therapeutic modalities
 - anti-miRs, miR-mimics, long ncRNAs, mRNA replacement
 - miRNAs: Novel unexplored target space
 - Key regulators of cellular proliferation and differentiation
- Higher success rate than small molecule drugs

COMPACT strategy



Work package matrix structure with iterative approach of nanocarrier generation and testing



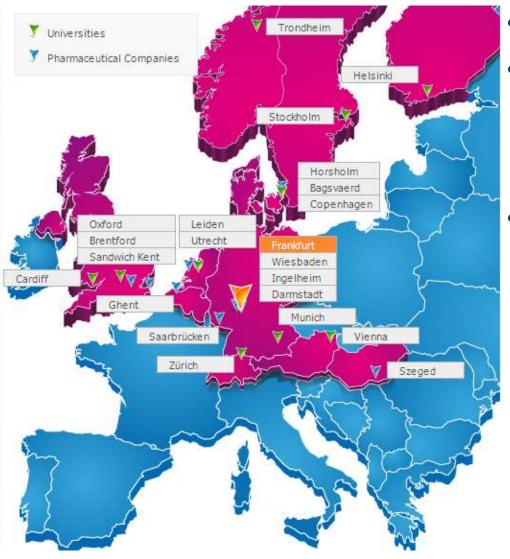
COMPACT is in line with major trends in pharma industry



- R&D expenditure shift towards external innovation
 - Example Sanofi
 - Objective is ratio internal/external 50/50
 (Chris Viehbacher, CEO, Xconomy Jan. 17, 2012)
- R&D portfolio continue to shift from "small molecules" towards "biologics"
 - Top ten drugs by sale
 - 2001: 1 biologics: Procrit
 - 2010: 3 biologics: Enbrel, Remicade, and Humira
 - 2012: 7 biologics: Humira, Enbrel, Remicade, Rituxan, Lantus, Herceptin, Avastin
 - Humira (AbbVie) was the 2nd best selling drug world wide with sales of 8.5 B \$
 - Lantus (Sanofi) was the 8th best selling drug world wide with sales of 6.6 B \$1

Funding and team





- Term Nov 2012 Oct 2017
- Total budget: 30 M€
 - IMI funding: 13.5 M€ (incl. 25% in kind from acad./biotech)
 - EFPIA in kind contribution: 16.5 M€
- Team
 - Currently 132 scientists
 - 82 academia/biotech
 - > 35 IMI funded:
 - 9 Post Docs
 - o 19 PhD students
 - o 7 technicians
 - 50 EFPIA
 - Plus administrative, legal and financial support staff
 - Distributed across 12 countries

Unique opportunity to work with industry and academia



7 EFPIA partners















14 Academic plus <u>2 Biotech</u> partners

- Utrecht University Dept.
 Pharmaceutics
- University of Copenhagen
- Helmholtz Inst. for Pharmaceutical Research Saarland
- Cardiff University
- Stockholm University
- Norwegian University of Science and Technology
- University of Vienna

- LMU Munich—Dept. of Pharmacy
- University of Zurich
- University of Ghent
- Pharmacoldea Ltd. (Hungary)
- BioneerPharma (Copenhagen)
- Utrecht University Dpt.Infectious Diseases and Immunology
- University of Helsinki
- Leiden University
- Oxford University

COMPACT expertise



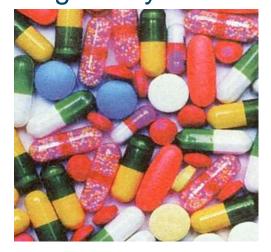
Acedemic/biotech partners

- Nanotechnology
- Biochemistry
- Molecular biology
- Cell biology
- Animal biology
- Imaging
 - In vitro
 - In vivo
- Biodistribution
- Cytotoxicity
- Immunology
- Data mining



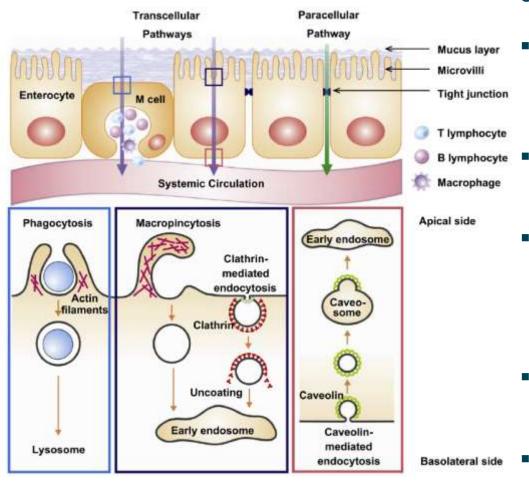
Pharma partners

- Disease models and pharmacology
- PK
- Toxicology
- CMC
- Clinical research;
 Regulatory



Summary





COMPACT has initiated to establish a technology platform to

- Generate novel nanocarrier-based drug delivery systems (DDS's) with model payloads
- Analyze their cellular uptake and trafficking
- Follow their delivery across epithelial and endothelial biological barriers, including the intestinal barrier
- Analyze their biodistribution and pharmacokinetic properties
- Analyze the pharmacology of model payloads

The COMPACT Team

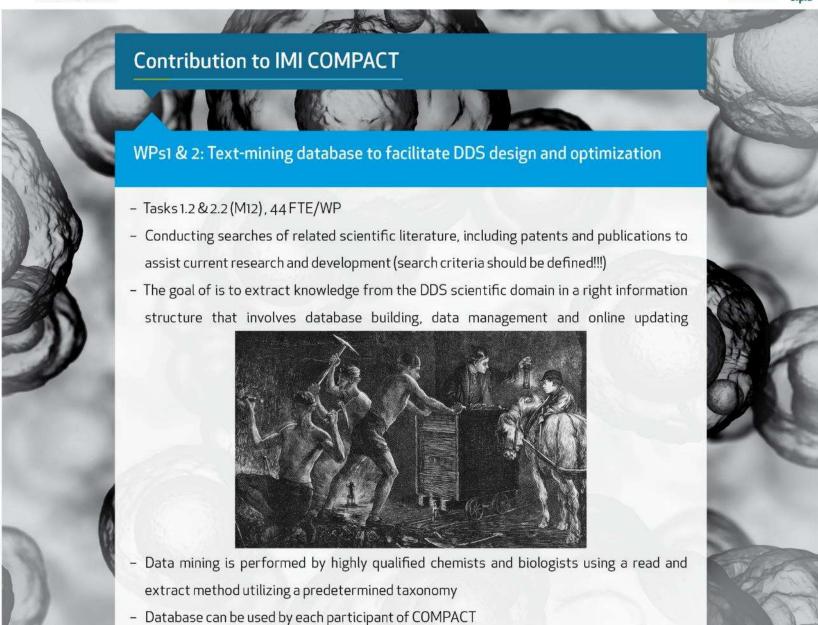




www.compact-research.org

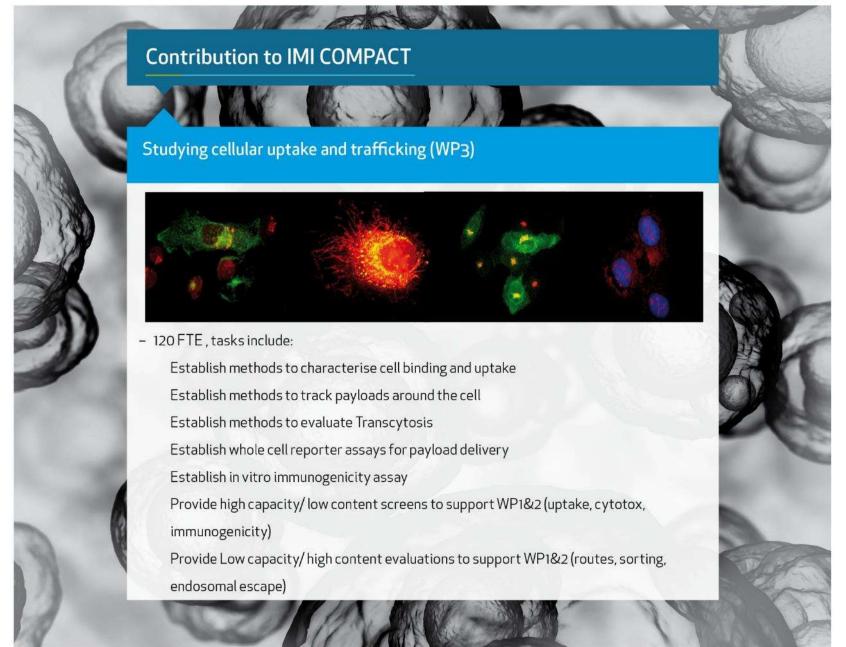






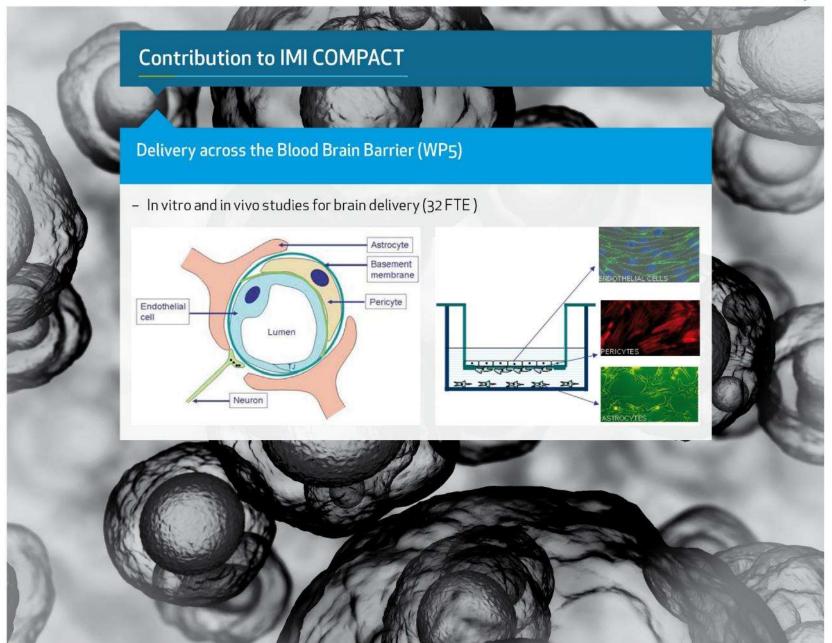










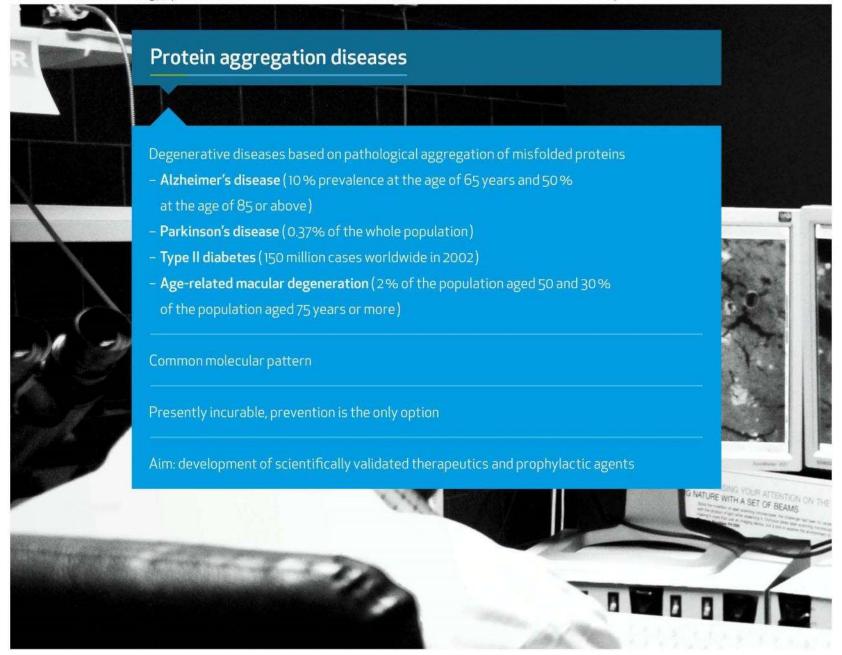


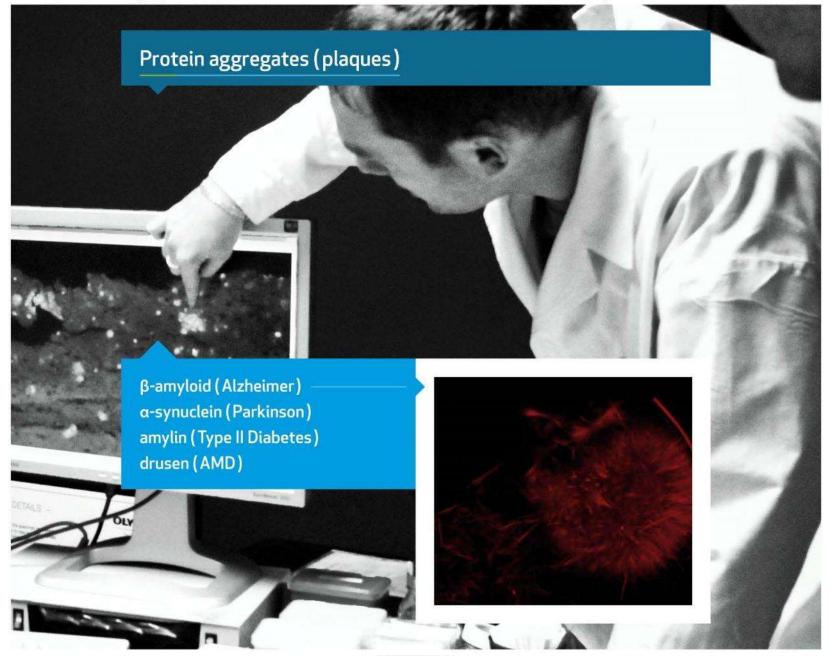
Bioinformatics

Accelerating the rate of discovery & reducing expensive lab work

- High quality, cost effective curation, literature informatics solutions and annotation
- Comprehensive database of protein-protein and protein-small molecule interactions
- Highly complex data content
- Kinetic parameters, pharmacokinetics and pharmacodynamics values, dose response details
- Simple search window to search biomedical entities
- Author and journal based filters
- In silico screening, QSAR algorithms







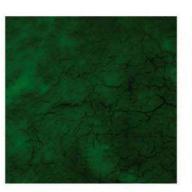
Plaque Busters

High-throughput bioassays + transgenic animal models (APPswe)

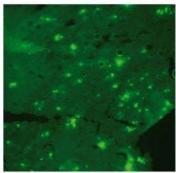
+ in silico modeling and docking algorithms + structure-activity relationships

A molecular library of new chemical entities

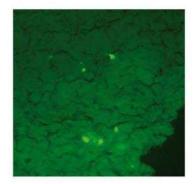
like thorough molecular lancets, plaque busters can specifically recognize and eliminate pathological protein aggregates/plaques (see figure below)



Normal brain



Alzheimer's brain



Alzheimer's brain + Plaque Busters



Overview on Concept and Goals



Prof. Martin Hofmann-Apitius (Fraunhofer SCAI)

Prof. Duncan McHale (UCB Pharma)



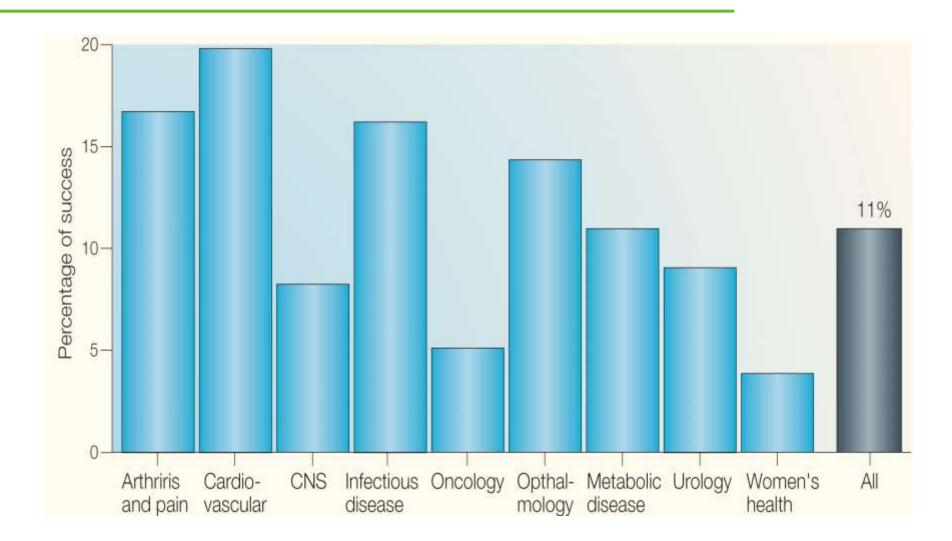








The Challenge









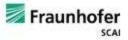




Reasons for Failure

- Wrong target
- Lack of pharmacological effect in the target organ at achievable dose
- Lack of sufficient effect from single mechanism
- Disease heterogeneity
- Phenotypic classification











Current Classification

- Refined version of 200 year old classification
- Based on phenotypic features of disease
- Does not necessarily reflect underlying disease mechanisms
- Where classification has become more mechanistic then new effective therapies have been developed
- Oncology is a good example



"I'm pretty sure you've got what this guy had."











What About Alzheimer's & Parkinson's?

- Archetypal phenotypic diseases
- Multiple rare families with different causative genes
- For PD there are environmental mimics
- Differing disease courses
- No disease modification therapies
- If we do not start early with the right treatment it will be too late
- If we do not have confidence in the biological rational for treatment then companies

 will not continue to invest.
 - will not continue to invest
- Multiple failures in anti amyloid approaches
- There is a lot of data available in the literature and in databases we can access









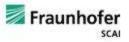


AETIONOMY Project Vision

- To lay the ground for new approaches in translational research in AD and PD by paving the way for model-driven research in these indication areas.
- To establish the AETIONOMY approach as a "blueprint" for disease-specific data-, information-, knowledge- and modelintegration.
- To model disease in a way that allows for the generation of testable hypotheses on possible mechanisms underlying PD and AD.









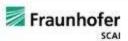




Key Figures

- We have 5 years to demonstrate that our concept is valid
- •We have a total budget of 17.8 Mio € to support the work
- •In AETIONOMY, quite heterogeneous expertise comes together to address a scientific challenge that has not been solved so far by hundreds of researchers with hundreds of millions of € or \$
- •The expertise is distributed over 9 academic, 4 industry and 2 SME partners. 2 partners representing patient interest groups. These 17 partners will collaborate over 5 years to achieve the major goal of AETIONOMY: the development of a taxonomy of disease based on disease mechanisms and the validation of this taxonomy in the course of clinical studies.











New Approaches in Translational Research

- AETIONOMY brings together scientists who do not necessarily work together at a routine basis
- Collaboration in such a multi-disciplinary team requires a culture of listening and mutual respect
- AETIONOMY tries to take a new approach towards AD and PD. We are not going to continue with "what we did anyway", but rather will "walk the talk" and fill the new paradigm underlying our concept with life
- AETIONOMY has the potential to turn into a lighthouse project for future AD and PD research. Already now, before it even started, the project has substantial visibility (e.g. G8 summit). We need to work closely together in order to deliver to the promise.

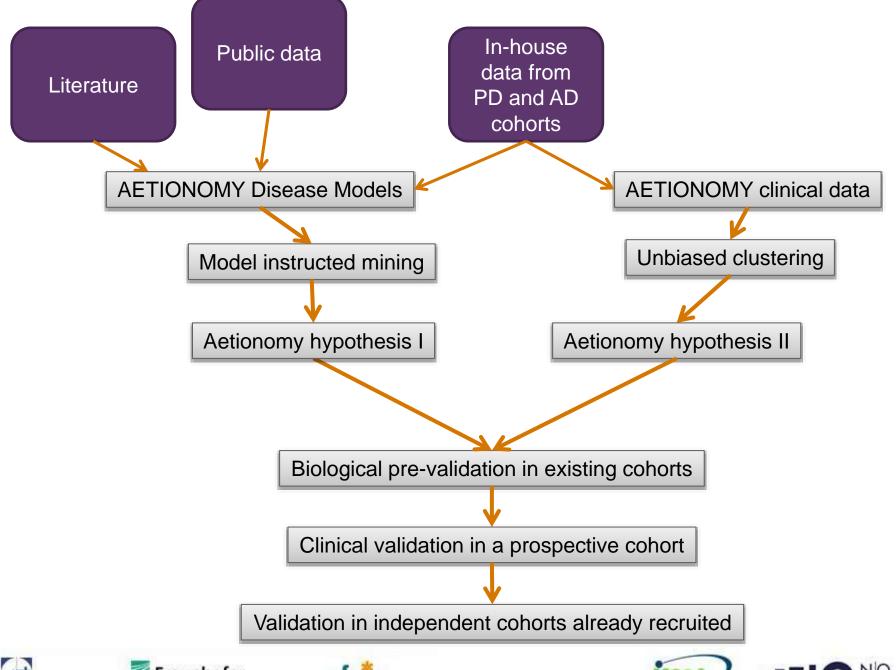




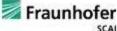


















Expected Impact On The R&D Process

Increased homogeneity of disease will:

- Decrease trial sizes
- Improve benefit risk profiles of drugs
- Increase speed to patients

Improved understanding of the disease

- Ensures patients can access the right treatments for them regardless of phenotypic presentation
- Increased confidence in target

Reduce drug discovery costs by impacting attrition









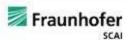


The AETIONOMY Team



www.aetionomy.org











Partnership in IMI



"Non-competitive" collaborative research for EFPIA companies

Open collaboration in public-private consortia (data sharing, wide dissemination of results)

Competitive calls to select partners of EFPIA companies (IMI beneficiaries)



Impact of IMI



PATIENTS

New, more effective and safer medicines faster

Personalized treatment approaches

INDUSTRY

Faster adverse effects detection and

intervention

Faster and cheaper trials

Reduce late phase attrition

Facilitating regulatory approval

Better informed go/no-go decisions

Reshaping regulatory landscape

Reduced time to patient

Reduced cost

SOCIETY

Decreased societal burden

Reduced use of ineffective drugs

Reduced cost due to drug adverse effects cases

> More productive economies

Decreased use of animals

ACADEMIA

Building collaborative networks

Access to industry expertise

Access to data and samples

Focus on applied research







SOWHAT?

How will your results improve R&D productivity?

How will your project impact patients?

How will the project outcomes improve healthcare?







The Impact IMI Expect From You?

Success!

To achieve success

Communicate & Collaborate!







What Can IMI Deliver?

